

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	12511	Agenda Number	22.
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Meeting Date:	February 9, 2012
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Department:	Purchasing
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Subject

Authorize award and execution of Amendment No. 7 to a revenue contract with LONE STAR RIVERBOAT, INC., for a paddlewheel boating concession on Lady Bird Lake for the Parks and Recreation Department, extending the contract for a period of time not to exceed 12 months and providing estimated revenue of \$28,536, for a revised estimated contract revenue total of \$233,795.

Amount and Source of Funding

The total revenue for the remaining months of Fiscal Year 2011-2012 is estimated to be \$16,646 and will be included in the General Fund.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Contract Amendment.
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Prior Council Action:	
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For More Information:	Sharon Patterson, Senior Buyer, 972-4014
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Boards and Commission Action:	
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MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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Related Items:	
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Additional Backup Information

This contract with Lonestar Riverboat, Inc., Austin, TX, is for the management and operation of a boating concession, providing lake excursions as a part of Lady Bird Lake recreational venues available to the general public. Lone Star Riverboat, Inc. operates from a boat dock located on the south side of Lady Bird Lake shoreline immediately east of Drake Bridge at 101 South First Street.

With the establishment of the Contract Compliance Unit in late 2010, beginning January 2011, the Parks and Recreation Department began the process of reviewing its' Concession Policy along with all concession contracts. In coordination with the Parks and Recreation Board, the department has been working to review and establish requirements for current and future park concessions. This amendment is sought to extend current services to the public while affording the department time to conduct a public input process, obtain oversight board(s) recommendations in accordance with city code and the department concession policy, and competitively solicit for proposals.

This contract was competitively bid and awarded in 2000 for a period of five years for guaranteed revenue of \$75,000 with one five-year extension option. Amendment No. 1 was issued in June 2000 to correct the basic term of the contract. Amendment No. 2 was issued in November 2005 to exercise the first extension option. Amendment No. 3 was issued in December 2010 to exercise the first 120-day holdover. Amendment No. 4 was issued in May 2011 to exercise a second 120-day holdover. Amendment No. 5 was issued in September 2011 to issue a third 120-day holdover. Amendment No. 6 was issued in December 2011 to issue a 60-day holdover, allowing time to seek Council approval for authorization to enter into a holdover period of the contract not to exceed 12 months.

Utilizing contract year 2011 reported revenue, revenue remitted to the General Fund for contract year 2012 is estimated to be \$28,536.

Contract Summary

ACTION	DESCRIPTION	REVENUE
Contract Award	Original 5-year contract	\$77,311*
Amendment No. 1	Correction made to the basic term	\$0
Amendment No. 2	Exercise the first extension option	\$94,656*
Amendment No. 3	Exercise 120-day holdover	\$9,512*
Amendment No. 4	Exercise 120-day holdover	\$9,512*
Amendment No. 5	Exercise 120-day holdover	\$9,512*
Amendment No. 6	Exercise 60-day holdover	\$4,756**

Proposed Amendment No. 7	Exercise a holdover up to12 months	\$28,536**
Total Contract Revenue		\$233,795**
*Reported Revenue		
**Estimated Revenue		